

semsee | Market Access



Frequently Asked Questions

What is the commission for Market Access binds?

Get paid more for less work with Semsee Market Access. Comission varies per line of business and per carrier, however our commissions are equal to, if not higher than, your directly appointed markets! We average 12-15% commissions for all lines for admitted and non-admitted markets.

How and when do commissions get paid?

Semsee Market Access pays appointed agents monthly via direct deposit based on the premium collected (Free ePay account required). If the insured has a payment plan, commission will be paid out based on that schedule.



Andrew Hogan, AINS **Lead Underwriter**

GET APPOINTED

Is there a premium commitment?

There is NO premium commitment for Semsee Market Access - whether you're just getting started in commercial lines, or have a big book of business, we want to help you get it placed!

Who owns the business?

When working with Semsee Market Access, the agent always owns the relationship with the insured, however depending on the placement, Semsee will be the agent of record on the account. Except for a few ES markets most business will be "owned by Semsee", but you the agent will always retain control where the business will be placed. If you want to move it back to your direct contract next year, or even get an appointment with the Market Access carrier, we will help you move it back to your market.

What does that mean?

Semsee acts as a Digital Market Access Provider, not a "traditional wholesaler", so regardless of who the agent of record is, the relationship with the insured belongs to the agent. Semsee will not contact the insured directly without your permission. Placement of the business is always up to the agent - if you choose to move the risk to a directly appointed carrier, we will be glad to assist you in doing so. Our goal is to help you find a home for your risk efficiently.



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What happens with renewals?

With Semsee Market Access we will tee up the renewal in the Semsee platform so you can see the incumbent and still shop to other carriers. Once your renewal has been processed commissions will be paid.

How do I request an endorsement or other post-issuance support?

All account servicing and post-issuance support will be handled by the Semsee Market Access team. Please reach out to map@semsee.com, or directly to dyenie.efendi@semsee.com for any changes to the policy. As we do not issue certificates or communicate directly with the insured, the agent will remain the point of contact for the insured.

Can I edit my application post-submission?

Quote versioning is COMING SOON, however, in the meantime simply contact your underwriter if you need to make an update to a quoted policy.

How long does it take to get an E&S Quote?

Depending on the complexity of the risk, we can turn around an E&S quote as quickly as one hour! Your underwriter will review your submission and communicate turn around time.